



Newcap Radio has an exciting opportunity for an **Advertising Sales Executive** at Moncton's Rock Station C103 and New Country 96.9. Reporting directly to the Sales Manager, the successful candidate will be responsible for the following:

- Prospect and develop new business
- Revenue growth and management of existing clients
- Manage all aspects of client customer service from contracts, creative coordination, promotions, billing and collections
- Achieve sales budgets and operate within company guidelines

The successful applicant should have the following qualities, attributes and experience level:

- High Achiever with a desired earning potential of \$75, 000 plus per year
- Highly creative, strategic and enthusiastic
- Strong negotiating skills
- Ambitious, hardworking and self-motivated
- High level of communication, organization and interpersonal skills
- Ability to work well independently and a strong team player
- Strong knowledge of the local Moncton advertising market

Newcap Radio is one of Canada's fastest growing broadcast companies. We offer an excellent benefits package plus opportunities for growth. So, if you're a super creative and super organized go getter, then send your resumes to Patricia Crowell (Sales Manager) pcrowell@newcap.ca

Deadline for all applications is Sunday July 29, 2018

Newcap values diversity in its work force and is committed to Employment Equity. All applications submitted must be accompanied by a completed Employment Equity Questionnaire form. The form may be downloaded from the following link: <http://www.ncc.ca/confidential-employment-equity-workforce-survey/>

NO PHONE CALLS PLEASE

We would like to thank all applicants for their interest in this position; however, only those being considered for an interview will be contacted.