



JOB POSTING Account Executive

Steele Communications, a division of NEWCAP Inc, is expanding its sales team Corner Brook Newfoundland & Labrador. We are looking for our next highly motivated, creative sales professional who is focused on success and:

- Builds and strengthens relationships with new and existing clients
- Demonstrates the ability to access and uncover the needs of a client
- Manages the entire sales cycle from lead generation to presentation and close
- Is creative and confident in making sales presentations and effective using presentation software
- Has excellent interpersonal skills and accelerates in a fast paced environment
- Takes pride in exceeding both personal and company sales targets

Previous sales experience and demonstrated success in radio, or other transferrable sales experience is an asset. A valid driver's license is required.

If you're competitive, creative and have the drive to succeed and feel we've just described you, tell us more. You could be the right person to build a long-lasting, lucrative career in multimedia sales with Steele Communications in Corner Brook, Newfoundland & Labrador.

Apply in confidence to:

careersNL@newcap.ca

or

**Steele Communications
Account Manager - Careers
391 Kenmount Road,
St John's, NL
A1B-3P5**

Newcap values diversity in its work force and is committed to Employment Equity, all applications submitted must be accompanied by a completed Employment equity Questionnaire form. The form may be downloaded from the following link: <http://www.ncc.ca/form.asp>

Only those candidates considered for the position will be contacted.

Steele
COMMUNICATIONS
A DIVISION OF NEWCAP INC.