



Newcap Radio has an exciting opportunity for an **Account Manager** at Moncton's Rock Station C103 and XL Country 96.9. Reporting directly to the Sales Manager, the successful candidate will be responsible for the following:

- Prospect and develop new business
- Revenue growth and management of existing clients
- Manage all aspects of client customer service from contracts, creative coordination, promotions, billing and collections
- Achieve sales budgets and operate within company guidelines

The successful applicant should have the following qualities, attributes and experience level:

- Highly creative, strategic and enthusiastic
- Strong negotiating skills
- Ambitious, hardworking and self-motivated
- High level of communication, organization and interpersonal skills
- Ability to work well independently and a strong team player
- Sales experience as a media account manager
- Strong knowledge of the local Moncton advertising market

Newcap Radio is one of Canada's fastest growing broadcast companies. We offer an excellent benefits package plus opportunities for growth. So, if you're a super creative and super organized go getter, then send your resumes to Dan Fagan (Director of Operations) dfagan@newcap.ca

Deadline for all applications is Sunday, September 11th

Newcap Radio values diversity in its work force and is committed to Employment Equity. All applications submitted must be accompanied by a completed Employment equity Questionnaire form. The form may be downloaded from the following link: <http://www.ncc.ca/careers.asp?mn=4>

NO PHONE CALLS PLEASE

We would like to thank all applicants for their interest in this position; however, only those being considered for an interview will be contacted.