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Newcap Television – Lloydminster, Alberta
Full Time - Account Executive

Are you looking for an exciting career opportunity, where you get to work in a fun, creative environment and spend time with influential business people? Do you want to earn an above average income with unlimited potential? Are you tired of the same routine and needing to expand your horizons, working in an industry filled with engaging personalities and products? Well we have an opportunity for you.

Newcap Inc. is one of Canada's leading broadcasters with 95 licenses across Canada. The Company reaches millions of listeners and viewers each week through a variety of formats and is a recognized industry leader in programming, sales and networking. If you're highly motivated, creative & confidentNewcap Television could be the right fit for you! As the only border city in all of Canada, Lloydminster straddles the provincial border between Alberta and Saskatchewanyou'll find all the amenities with plenty of exciting and entertaining activities for the entire family.

- You're ready to prospect, service and manage an active account list
- Meet and exceed budget expectations
- Understand client needs and enjoy the challenges of selling and marketing
- Have excellent interpersonal skills and is a problem solver
- Naturally possesses a positive attitude & can work well under pressure
- Have strong computer skills in Microsoft Excel & Power Point
- Oversee all aspects of the client relationship – contracts, billing, & collections.

Sales Experience an asset but willing to train the right individual.

The Newcap Sales Team combines Integrity, Loyalty, Dedication, Passion and Fun...into making great Television for our clients. If you are a team player and *naturally* operate under the principles above, we want to hear from you.

- Send your Resume with References to:

Chad Tabish
General Manager-Newcap Lloydminster and ARG East
ctabish@newcap.ca

Deadline is October 28, 2016. Only those applicants selected for an interview will be contacted. Newcap values diversity in its work force and is committed to Employment Equity, all applications submitted must be accompanied by a completed Employment Equity Questionnaire form. The form may be downloaded from the following link: <http://www.ncc.ca/careers.asp?mn=4>