

QALIPU FIRST NATION MARCH 31, 2017

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STATEMENT OF RESPONSIBILITY

The accompanying Consolidated Financial Statements of Qalipu First Nation are the responsibility of management and have been approved by Council.

The consolidated financial statements have been prepared by management in accordance with Canadian public sector accounting standards prescribed for governments as recommended by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada and as such include amounts that are the best estimates and judgments of management.

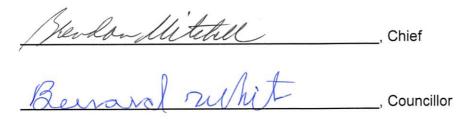
Management is responsible for the integrity and objectivity of these statements and for implementing and maintaining a system of internal controls to provide reasonable assurance that reliable financial information is produced.

The Council is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control and is ultimately responsible for reviewing and approving the consolidated financial statements.

The Council meets periodically with management, as well as the external auditors, to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues, to satisfy themselves that each party is properly discharging their responsibilities, and to review the consolidated financial statements and the external auditor's report.

The external auditors, Bonnell Cole Janes, conduct an independent examination, in accordance with Canadian auditing standards, and express their opinion on the consolidated financial statements. The external auditors have full and free access to financial management of Qalipu First Nation and meet when required.

On behalf of Qalipu First Nation:







64 MAIN STREET, CORNER BROOK, NL. A2H 1C6 (709) 639-7501 FAX 639-9220 EMAIL info@bcj.ca

INDEPENDENT AUDITORS' REPORT

To the Members of Council: Qalipu First Nation

We have audited the accompanying consolidated financial statements of Qalipu First Nation, which comprise the consolidated statement of financial position as at March 31, 2017 and the consolidated statements of operations and accumulated surplus, revenue, expenditures, changes in net assets (net debt) and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian Public Sector Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Qalipu First Nation as at March 31, 2017, and the results of its consolidated operations, changes in net assets and its cash flows for the year then ended in accordance with Canadian Public Sector Accounting Standards.

Corner Brook, Newfoundland and Labrador July 22, 2017 Sommell Cale Janes CHARTERED PROFESSIONAL ACCOUNTANTS

QALIPU FIRST NATION CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2017

	2017	<u>2016</u>
Financial assets Cash and cash equivalents (Note: 2) Accounts receivable (Note: 3) Income tax receivable Inventories for resale (Note: 4) Total financial assets	\$ 1,866,801 643,542 7,728 2,518,071	\$ 1,060,134 1,464,093 90 5,506 2,529,823
Liabilities Accounts payable and accrued liabilities (Note: 5) Deferred revenue (Note: 6) Long term debt (Note: 7) Future income taxes payable Reserves (Note: 13)	\$ 1,227,691 509,256 1,287,874 5,977 85,175	\$ 1,421,131 417,457 880,115 6,894 55,175
Total liabilities	3,115,973	2,780,772
Net assets (net debt)	_(597,902)	_(250,949)
Non-financial assets Tangible capital assets (Note: 20) Fishing licences (Note: 14) Prepaid expenses (Note: 8)	3,648,595 2,601,512 104,280	2,965,634 2,489,012 93,693
Total non-financial assets	6,354,387	5,548,339
Non-financial liabilities Deferred government assistance (Note: 9)	1,553,004	1,688,088
Accumulated surplus	\$ <u>4,203,481</u>	\$ <u>3,609,302</u>

Contingencies (Note: 10)

Contractual Obligations (Note: 12)

Approved on Behalf of Chief & Council:

Signature

Date

CONSOLIDATED STATEMENT OF OPERATIONS FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
Revenue	\$ 9,426,066	\$10,270,739	\$ 9,610,207
Expenditures	9,265,450	9,676,560	9,013,239
Annual surplus	\$ <u>160,616</u>	594,179	596,968
Accumulated surplus at beginning of year		3,609,302	3,012,334
Accumulated surplus at end of year		\$ <u>4,203,481</u>	\$ 3,609,302

QALIPU FIRST NATION CONSOLIDATED STATEMENT OF REVENUE FOR THE YEAR ENDED MARCH 31, 2017

		<u>Budget</u>		<u>2017</u>		<u>2016</u>
REVENUE						
Federal Government						
Indigenous and Northern Affairs	_		_		_	
Canada (Note: 17)	\$	6,285,308	100	6,273,221	\$	6,072,172
Employment and Social Development Canada		1,289,590		1,292,231		1,251,263
Health Canada		828,566		758,769		272,782
Fisheries and Oceans Canada		440,000		440,000		200,000
Department of Canadian Heritage		167,161		167,612		46,608 21,438
Atlantic Canada Opportunities Agency		107,101		107,012		5,000
CBDC Long Range Provincial Government						3,000
Department of Advanced Education & Skills				159,242		36,274
Department of Advanced Education & Ckins Department of Business, Tourism, Culture and				100,242		00,271
Rural Development		8,000		56,336		33,545
Department of Health and Community Services		606		606		26,487
Women's Policy Office		15,179		15,179		7,186
Commercial Fishery		*		295,384		485,981
Other Commercial Enterprises				283,374		417,074
Emera		204,479		58,262		152,908
Rent				221,184		146,027
Government assistance				135,085		132,772
Management and administration fees		91,057		43,934		121,555
Transfer from Election Reserve						90,000
Congress of Aboriginal Peoples		43,341		39,564		65,641
Miscellaneous		52,779		26,659		14,454
Client recovery revenue				3,221		11,040
Stantec Consulting Ltd.	-	· · · · · · · · · · · · · · · · · · ·	(i <u></u>	<u>876</u>	-	
	\$_	9,426,066	\$ <u>1</u>	0,270,739	\$_	9,610,207

CONSOLIDATED STATEMENT OF EXPENDITURES FOR THE YEAR ENDED MARCH 31, 2017

		<u>Budget</u>		<u>2017</u>		<u>2016</u>
EXPENDITURES						
Skills development - University	\$	3,523,009	\$	3,614,163	\$ 3	,690,270
Wages and benefits	-	2,194,298	•	2,074,670		,009,644
Skills development - Community College		1,019,239		1,004,818		934,075
Health Benefits payments		639,784		512,705		153,429
Maintenance and supplies		3,600		269,442		181,364
		331,121		260,094		228,103
Consulting and research fees		294,348		259,846		201,873
Travel and meetings		99,285		222,059		202,676
Amortization of tangible capital assets		99,203		178,145		126,799
Contracted services		122 054				
Wage subsidy		132,854		119,897		76,114
Honorariums and per diems		108,963		109,305		77,607
Boat fuel and bait		67.000		88,475		62,260
Office and postage		67,990		86,701		151,270
Summer program		79,000		79,415		78,875
Professional fees		60,153		78,345		168,732
Graduate incentive		86,819		73,364		21,042
Rent		69,676		71,809		73,560
Telephone		61,953		60,697		63,982
Insurance		29,288		54,641		47,975
Interest on long term debt				48,188		40,325
Staff skills development		72,836		46,536		16,122
Self employment assistance		60,000		45,225		43,735
Utilities				44,667		22,180
RCMP youth program		64,717		42,203		56,513
Aboriginal health program		35,000		35,000		
Municipal tax				30,598		16,729
Reserve for election (Note: 13)		30,000		30,000		55,175
Advertising and promotion		38,982		23,484		17,448
Targeted training program		33,021		22,284		49,428
Licences and fees		8,043		20,947		27,733
Career Threads Program		14,000		18,262		5,152
Cultural activities		17,000		17,057		10,000
Interest and bank charges		6,000		13,403		10,216
Miscellaneous		5,677		8,428		4,637
Promotional items				4,975		6,693
Outdoor Education Program				4,500		9,204
Capacity building		6,000		3,129		
Election expenses						65,405
Cultural product development		72,794				14. Jan 31. Jacob 2009
Proposal development						5,000
Communications						2,953
Income taxes	_		15	(917)	_	(1,059)
	\$_	9,265,450	\$	9,676,560	\$_9	0,013,239

The accompanying notes and supplementary schedules are an integral part of these financial statements

Statements

Chartered Professional Accountants

CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS (NET DEBT) FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
Annual surplus	\$ <u>160,616</u>	\$ 594,179	\$ 596,968
Tangible capital assets: Acquisition of tangible capital assets Amortization of tangible capital assets	99,285	(905,019) 222,058	(452,428) 202,675
Total Tangible Capital Assets:	99,285	(682,961)	(249,753)
Acquisition of prepaid expenses Amortization of government assistance Acquisition of fishing licences	9	(10,587) (135,084) (112,500) (941,132)	(3,858) (132,772) ———————————————————————————————————
Increase in net assets (net debt)	\$ <u>259,901</u>	(346,953)	210,585
Net assets (net debt) at beginning of year		(250,949)	(461,534)
Net assets (net debt) at end of year		\$ <u>(597,902)</u>	\$ <u>(250,949)</u>

QALIPU FIRST NATION CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2017

	2017	7_		2016
Operating Transactions Annual surplus Items not affecting cash:	\$ 594	,179	\$	596,968
Amortization of government assistance Amortization of tangible capital assets Future income taxes		084) ,058 <u>917)</u>		(132,772) 202,675 (1,110)
	680	,236		665,761
Changes in non-cash items on Statement of Financial Position (Increase) decrease in accounts receivable (Decrease) increase in reserve for future election (Increase) decrease in income taxes receivable Increase in prepaid expenses Increase (decrease) in income taxes payable (Decrease) increase in accounts payable Decrease (increase) in inventory Increase (decrease) in deferred revenue	30 (10, (193, (2,	,551 ,000 90 587) 440) 222)	_	(342,022) (34,825) (90) (3,858) (211) 414,365 2,268 108,645
Cash provided by (applied to) operating transactions	1,416	,427		810,033
Capital Transactions Purchase of intangible assets Purchase of tangible capital assets	(112, _(451,	<u>269)</u>		(452,428)
Cash provided by (applied to) capital transactions	<u>(563,</u>	769)	_	(452,428)
Investing activities Proceeds from redemption of short-term investments			_	200,400
Financing Transactions Payment of debt	(45,	<u>991)</u>	<u></u>	(35,251)
Increase (decrease) in cash and cash equivalents	806	,667		522,754
Cash and cash equivalents, beginning of the year	1,060	,134	_	537,380
Cash and cash equivalents, end of the year	\$ <u>1,866</u>	<u>,801</u>	\$_	<u>1,060,134</u>

During the year, property, plant and equipment were acquired at a cost of \$453,750 by means of long term borrowing.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017

1. SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of Accounting

These financial statements have been prepared in accordance with generally accepted accounting principles for the public sector as recommended by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada. In addition, Qalipu First Nation includes certain financial information that is not required by the Canadian public sector accounting standards. This information is presented in order to satisfy Indigenous and Northern Affairs Canada and is presented on pages 56 to 57.

(b) Reporting Entity

The Qalipu First Nation reporting entity includes the Qalipu First Nation government and all related entities that are controlled by the First Nation.

(c) Principles of Consolidation

All controlled entities are fully consolidated on a line-by-line basis except for the commercial enterprises which meet the definition of government business enterprise, which are included in the Consolidated Financial Statements on a modified equity basis. Interorganizational balances and transactions are eliminated upon consolidation.

Organizations consolidated in Qalipu First Nation's financial statements include:

- Qalipu Development Corporation
- · Mi'kmag Commercial Fisheries Inc.
- · Qalipu Management Services Inc.
- Qalipu Marine Holdings Ltd.
- · Qalipu Project Support Services Ltd.

(d) Asset Classification

Assets are classified as either financial or non-financial. Financial assets are assets that could be used to discharge existing liabilities or finance future operations. Non-financial assets are acquired, constructed or developed assets that do not provide resources to discharge existing liabilities but are employed to deliver government services, may be consumed in normal operations and are not for resale. Non-financial assets include tangible capital assets, prepaid expenses and inventories of supplies.

(e) Cash

Cash includes cash on hand and balances with banks net of bank overdraft.

(Cont'd)



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017

1. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

(f) Tangible Capital Assets

Tangible capital assets include acquired, built, developed and improved tangible capital assets, whose useful life extends beyond one year and which are intended to be used on an ongoing basis for producing goods or delivering services.

Tangible capital assets are reported at net book value. Contributions received to assist in the acquisition of tangible capital assets are reported as deferred revenue and amortized to income at the same rate as the related asset.

Certain assets which have historical or cultural value, including works of art, historical documents and historical and cultural artifacts, are not recognized as tangible capital assets. Assets under construction are not amortized until the asset is available to be put into service.

Amortization is provided on a straight-line basis, over the expected useful life of the assets in the table that follows, except for buildings and leasehold improvements which are recorded on the declining balance basis. Amortization rates are as follows:

Fishing vessel	10 years
Machinery, equipment and furniture	5 years
Motor vehicle	5 years
Buildings and leasehold improvements	4%

(g) Net Assets

The First Nation's financial statements are presented so as to highlight net assets as the measurement of financial position. The net assets of the First Nation is determined by its financial assets less its liabilities.

(h) Revenue recognition

Revenues are recognized in the period in which the transactions or events occurred that gave rise to the revenues. All revenues are recorded on an accrual basis, except when the accruals cannot be determined with a reasonable degree of certainty or when their estimation is impracticable.

Government transfers are recognized as revenues when the transfer is authorized and any eligibility criteria are met, except to the extent that transfer stipulations give rise to an obligation that meets the definition of a liability. Transfers are recognized as deferred revenue when transfer stipulations give rise to a liability. Transfer revenue is recognized in the statement of operations as the stipulation liabilities are settled.

Contributions from other sources are deferred when restrictions are placed on their use by the contributor, and are recognized as revenue when used for the specific purpose.

Revenue related to fees or services received in advance of the fee being earned or the service is performed is deferred and recognized when the fee is earned or service performed.

(Cont'd)



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017

1. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

(i) Measurement Uncertainty

In preparing the consolidated financial statements for Qalipu First Nation, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the consolidated financial statements and reported amounts of revenue and expenses during the period. The main estimates used in preparing these financial statements include the amortization of the capital assets. Actual results could differ from these estimates.

2. CASH AND CASH EQUIVALENTS

Cash is comprised of the following

oddi io domprioda or tilo romaning		
	2017	<u>2016</u>
Unrestricted		
Operating Investment Savings Petty Cash	\$ 1,180,346 686,155 300	\$ 535,550 524,284 300
Total cash	\$ <u>1,866,801</u>	\$ <u>1,060,134</u>
3. ACCOUNTS RECEIVABLE		
J. ACCOUNT RECEIVABLE	<u>2017</u>	<u>2016</u>
Department of Fisheries and Oceans Health Canada Federation of Newfoundland Indians MCI Limited Partnership JADS Holdings Limited Employment and Social Development Canada Government of Newfoundland and Labrador Atlantic Canada Opportunities Agency Small amounts owing (Net of doubtful accounts) Mi'kmaq Alsumk Mowimsikik Koqoey Association Inc. HST refunds	\$ 42,763 79,724 101 29,006 198,435 146,628 104,280 42,605	\$ 114,714 44,176 26,011 808,128 124,461 285,100 12,730 48,773
Total Accounts receivable	\$ <u>643,542</u>	\$ <u>1,464,093</u>
4. INVENTORIES FOR RESALE		
	<u>2017</u>	<u>2016</u>
Promotional items inventory	\$ <u>7,728</u>	\$5,506



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017

5. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

		<u>2017</u>	<u>2016</u>
Trade payables	\$	382,847	\$1,073,233
Accrued salaries and employee benefits payable		64,932	152,301
Other accrued liabilities		725,423	115,866
Qalipu Cultural Foundation Incorporated		4,861	10,514
Indigenous and Northern Affairs Canada	_	49,628	69,217
Total Accounts Payable	\$_	1,227,691	\$ <u>1,421,131</u>

6. DEFERRED REVENUE

The First Nation has received the following advances from funding agencies. These advances are recorded as deferred revenue and will be recorded as current revenue in the year the expenses are incurred.

		<u>2017</u>		<u>2016</u>
Department of Fisheries and Oceans Department of Advanced Education & Skills Employment and Social Development Canada Indigenous and Northern Affairs Canada - Non	\$	35,159 29,525 42,995	\$	9,900 164,294 56,021
Insured Health Benefits		142,155		
Indigenous and Northern Affairs Canada - Registration & Membership		19,589		
Department of Health and Community Services Emera - Socio-Economic Agreement		6,444 195,940		7,050 103,009
Women's Policy Office				15,179
Provincial Department of Business, Trade, Culture and Rural Development		13,076		
Atlantic Canada Opportunities Agency Congress of Aboriginal Peoples		20,595 3,778		
Post Secondary Client Recovery Revenue	_		_	62,004
	\$_	509,256	\$_	417,457
7. LONG TERM DEBT	\$_	509,256 2017	\$	417,457 2016
4.46% bank loan repayable in blended monthly installments of \$2,838 to 2032, secured by land and building located at 1 Church Street, with a carrying	\$_	2017	T=	<u>2016</u>
4.46% bank loan repayable in blended monthly installments of \$2,838 to 2032, secured by land and building located at 1 Church Street, with a carrying value of \$794,052.	\$ <u></u>		\$ <u></u>	
4.46% bank loan repayable in blended monthly installments of \$2,838 to 2032, secured by land and building located at 1 Church Street, with a carrying	\$ <u></u>	2017	T=	<u>2016</u>

BCJ BONNELL COLE JANES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017

7. LONG TERM DEBT (Cont'd)

, , , , , , , , , , , , , , , , , , , ,	<u>2017</u>	<u>2016</u>
3.61% bank loan repayable in blended monthly installments of \$2,657 to 2037, secured by land and building located at 90 Main Street, Stephenville, with a carrying value of \$609,680.	444,621	
	\$ <u>1,287,874</u>	\$ <u>880,115</u>

Long term debt repayments required to meet retirement provisions in each of the next five years are:

2018	\$ 54,649
2019	56,999
2020	59,453
2021	62,012
2022	64,683
Subsequent	990,078

	2017	<u>2016</u>
Interest expense for the year on long term debt	\$ 48,188	\$ 40,325

\$1,287,874

8. PREPAID EXPENSES

	<u>2017</u>	2016
Employee benefits Municipal taxes Insurance Other prepaid expenses	\$ 30,373 25,202 48,335 370	\$ 26,728 23,199 33,440
Total Prepaid Expenses	\$ 104,280	\$ <u>93,693</u>

9. DEFERRED GOVERNMENT ASSISTANCE

Indigenous and Northern Affairs Canada has provided government assistance for the purchase of land and building. The government assistance is being amortized to income on the same basis as the building is being amortized.

The Department of Fisheries and Oceans has purchased commercial fishing licences which have been transferred to Mi'kmaq Commercial Fisheries Inc. The government assistance is being amortized to income on the same basis as the cumulative eligible capital deduction for the fishing licences.

The Department of Fisheries and Oceans has also provided assistance towards the acquisition of certain property, plant and equipment. The government assistance is being amortized to income on the same basis as the related property, plant and equipment are amortized.

COLE

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017

10. CONTINGENCIES

Qalipu First Nation has entered into contribution agreements with various federal government departments. Funding received under these contribution agreements is subject to repayment if the First Nation fails to comply with the terms and conditions of the agreements.

In addition, in the normal course of its operations, Qalipu First Nation becomes involved in legal actions. Some of these potential liabilities may become actual liabilities when one or more future events occur or fail to occur. To the extent that the future event is likely to occur, and a reasonable estimate of the loss can be made, an estimated liability is accrued and an expense recorded on Qalipu First Nation's financial statements.

11. ECONOMIC DEPENDENCE

The government of Qalipu First Nation receives a major portion of its revenue from Indigenous and Northern Affairs Canada and Employment and Social Development Canada. The nature and extent of this revenue is of such significance that the First Nation is economically dependent on this source of revenue.

12. CONTRACTUAL OBLIGATIONS

The nature of Qalipu First Nation's activities can result in some multi-year contracts whereby it will be obligated to make future payments when the goods or services are received. At March 31, 2017 there were no significant contractual obligations that can be reasonably estimated.

13. RESERVES

Qalipu First Nation has established a reserve to fund future election expenses. Amounts added to the reserve in the fiscal year will be recorded as a current expenditure in the year of addition.

14. FISHING LICENSES

The Qalipu First Nation has ownership of ten commercial fishing licences for the use and benefit of its membership. These assets have been recorded at a cost of \$1,305,100.

Mi'kmaq Commercial Fishery Inc. has ownership of three commercial fishing licences which have been recorded at a cost of \$1,296,412.

15. PENSION PLAN

Qalipu First Nation provides a defined contribution pension plan for eligible members of its staff. Contributions made to the plan accumulate in member accounts established under the plan. The funding policy includes 9% of earnings for the Band Manager and three directors, 8% of earnings for management employees, and 7% of earnings for non-management employees, which is matched by Qalipu First Nation. The amount of retirement benefit to be received by the employees will be based on the member's share of the pension plan at the time of withdrawal.

Qalipu First Nation contributed during the year \$88,945 (2016 - \$86,694).

16. RELATED PARTY TRANSACTIONS

During the year, the First Nation provided services to a related party for \$22,649. (2016 - \$22,040)

During the year, the First Nation provided services to a second party for \$8,400. (2016 - \$8,400)

The related parties are Organizations that are controlled by First Nations people.

These purchases are in the normal course of business and are measured at the exchange rate, which is the amount of consideration established and agreed to by the related parties.

17. ABORIGINAL AFFAIRS AND NORTHERN DEVELOPMENT CANADA FUNDING RECONCILIATION

RECONCILIATION		
	<u>2017</u>	<u>2016</u>
Funding per financial statements	\$ 6,273,221	\$ 6,072,172
Less: Prior year deferred revenue		
Community Economic Development Program		11,250
Post Secondary Student Support	34,193	
Aboriginal Entrepreneurship Program		61,920
	6,239,028	5,999,002
Add: Repayment of ineligible expenditures		
NP5A		59,096
NG1F	3,200	
Funding per funding confirmation report	\$ <u>6,242,228</u>	\$ <u>6,058,098</u>



18. BUDGET FIGURES

Annual operating budgets were not prepared for the controlled entities as listed in Note 1 (c) which have been included in these consolidated financial statements. Therefore, the budget amounts as disclosed on the Consolidated Statement of Revenue and Consolidated Statement of Expenditures are significantly different from the actual results.

19. SEGMENT DISCLOSURE

Qalipu First Nation provides a range of services to its members. For management reporting purposes, operations and activities are organized and reported by department. These are as follows:

Education – The Education department works to help Aboriginal students acquire the skills they need to enter the labour market. Support is provided primarily for post-secondary education.

Health – The Health department is focused on improving the health of Aboriginal communities. Its mandate is to educate and assist members in accessing Non-Insured Health Benefits.

Economic Development – The Economic Development department is dedicated to encouraging Aboriginal entrepreneurship, enhancing workforce skills of members, and facilitating community economic development projects.

Band Government – Band Government is accountable for administration of the First Nation.

Other - Other funding includes support for the Band Registry; Secure Card Program and other fisheries support programs.

For each segment separately reported, the segment revenue and expenses represent amounts that are directly attributable to the segment and amounts that are allocated on a reasonable basis. The presentation by segment is based on the same accounting policies as described in the summary of Significant Accounting Policies as described in Note 1. The segment results for the periods are reported on the following pages.

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19. SEGMENT DISCLOSURE (Continued)

EDUCATION HEALTH DEVELOPMENT

	BUDGET 2017	2017	<u>2016</u>	BUDGET 2017	2017	<u>2016</u>	<u>BUDGET</u> 2017	<u>2017</u>	<u>2016</u>
REVENUE	2017			<u> 2017</u>			2017		
KEVENOL									
Federal government	\$ 5,849,830	\$ 5,818,813	\$ 5,615,877	\$ 900,924	\$ 758,769	\$ 272,782	\$ 916,574	\$ 916,574	\$ 864,378
operating transfers									
Federal government									
capital transfers									
Provincial government				606	606	26,487			
operating transfers									
Provincial government		-= 1							
capital transfers									
Contributed assets								4 000 000	4 000 740
Economic activities								1,030,069	1,288,719
Income from									
investments in									
government business									
enterprises		50.040	70.004						
Other revenue	46,562	56,648	76,681						
T 4 1 B	F 000 200	E 07E 404	5,692,558	901,530	759,375	299,269	916,574	1,946,643	_2,153,097
Total Revenue	5,896,392	5,875,461	5,692,556	901,530	159,575	299,209	310,374	1,340,043	2,133,031
EXPENSES									
EXPENSES									
Salaries and benefits	578,715	514,363	441,964	170,675	164,480	94,178	527,711	593,979	606,628
Debt Servicing	0.0,7.10	0,,,,,,,,,	,					48,188	40,325
Amortization								129,348	116,348
Other Expenses	5,317,677	5,361,098	5,250,591	730,855	594,895	210,996	388,863	1,144,739	1,353,800
Total Expenses	5,896,392	5,875,461	5,692,555	901,530	<u>759,375</u>	305,174	916,574	1,916,254	2,117,101
Annual		la la constanta de la constanta							
Surplus (Deficit)	\$	\$	\$3	\$	\$	\$ (5,905)	\$	\$30,389	\$35,996



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017

19. SEGMENT DISCLOSURE (Continued)

	BAND GOVERNMENT OTHER					TOTAL											
	E	BUDGET		2017		2016	E	BUDGET		2017		<u>2016</u>	BUDGET		2017	20	<u>)16</u>
		<u>2017</u>						<u>2017</u>					<u>2017</u>	_			
REVENUE																	
Federal government operating transfers	\$	523,014	\$	522,977	\$	573,774	\$	820,283	\$	914,700	\$	542,452	\$ 9,010,625	\$	8,931,833	\$ 7,8	69,263
Federal government capital transfers																	
Provincial government operating transfers								23,179		230,757		77,005	23,785		231,363	1	03,492
Provincial government capital transfers																	
Contributed assets																	
Economic activities															1,030,069	1,2	88,719
Income from investments in government business enterprises																	
Other revenue		196,243		371,151		880,849		391,656		172,516			634,461		600,315	9	57,530
Total Revenue		719,257		894,128		1,454,623		1,235,118		1,317,973		619,457	9,668,871	_	10,793,580	10,2	219,004
EXPENSES																	
Salaries and Benefits		488,370		347,246		461,448		428,827	Г	454,602		405,426	2,194,298		2,074,670	2,0	09,644
Debt Servicing															48,188		40,325
Amortization															129,348		16,348
Other Expenses		230,887		410,726		861,776		458,683	_	830,290	_	454,940	7,126,965	_	8,341,748	8,1	132,103
Total Expenses		719,257		757,972		1,323,224	_	887,510		1,284,892	L	860,366	_ 9,321,263	_	10,593,954	10,2	298,420
Annual Surplus (Deficit)	\$_		\$_	136,156	\$_	131,399	\$_	347,608	\$	33,081	\$_	(240,909)	\$ <u>347,608</u>	\$_	199,626	\$ <u>(</u>	79,416 <u>)</u>



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017

19. SEGMENT DISCLOSURE (Continued)

Consolidation Ad	justments	Consolidated Totals

	consolidation	Adjustificiti	.5	Consolidat		
	<u>BUDGET</u> <u>2017</u>	<u>2017</u>	<u>2016</u>	BUDGET 2017	<u>2017</u>	<u>2016</u>
REVENUE						
Federal government	\$	\$	\$	\$ 9,010,625	\$ 8,931,833	\$ 7,869,263
operating transfers Federal government	-					
capital transfers						
Provincial government	-			23,785	231,363	103,492
operating transfers				25,705	201,000	100,402
Provincial government						
capital transfers						
Contributed assets						
Economic activities		(133,959)	(131,100)		896,110	1,157,619
Income from		, , , , ,			·	
investments in						
government business						
enterprises						
Other revenue	-	(388,882)	(477,697)	634,461	211,433	479,833
Total Revenue		(522,841)	(608,797)	9,668,871	10,270,739	9,610,207
EXPENSES						
Salaries and Benefits				2,194,298	2,074,670	2,009,644
Debt Servicing					48,188	40,325
Amortization		92,711	86,328		222,059	202,676
Grants and						
contributions						
Amortization						
Interest on long term debt						
Other Expenses		(1,010,105)	(1,371,509)	7,126,965	7,331,643	6,760,594
Total Expenses Annual	 	(917,394)	(1,285,181)	9,321,263	9,676,560	9,013,239
Surplus (Deficit)	\$	\$ <u>394,553</u>	\$ <u>676,384</u>	\$ <u>347,608</u>	\$ <u>594,179</u>	\$596,968



20. TANGIBLE CAPITAL ASSETS

Opening Costs	Land and Land Improvements \$ 191,600	Buildings and Leasehold Improvements \$ 2,182,593	Equipment \$ 623,304	Fishing Vessel \$ 713,466	ATP Equipment \$ 10,010	River guardian equipment \$ 18,971	Motor Vehicle \$ 33,569	Total 2017 \$3,773,513	Total 2016 \$3,321,085
Additions during the year Disposals and write downs	121,800	542,024	241,195					905,019	452,428
Closing costs	313,400	2,724,617	864,499	713,466	10,010	18,971	33,569	4,678,532	3,773,513
Opening Accumulated Amortization		230,512	290,039	253,064	7,885	16,980	9,399	807,879	605,204
Amortization Disposals and write downs		88,924	75,783	51,906	213	398	4,834	222,058	202,675
Closing accumulated amortization		319,436	365,822	304,970	8,098	17,378	14,233	1,029,937	807,879
Net Book Value of Tangible Capital Assets	\$ <u>313,400</u>	\$ <u>2,405,181</u>	\$ <u>498,677</u>	\$ <u>408,496</u>	\$ <u>1,912</u>	\$ <u>1,593</u>	\$ <u>19,336</u>	\$ <u>3,648,595</u>	\$ <u>2,965,634</u>



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017

21. GOVERNMENT TRANSFERS

		2017			<u>2016</u>	
	Operating	Capital	Total	Operating	Capital	Total
Federal government operating transfers:						
Aboriginal Affairs and Northern Development	\$ 6,273,221	\$	\$ 6,273,221	\$ 6,072,172	\$	\$ 6,072,172
Canada						
Health Canada	758,769		758,769	272,782		272,782
Employment and Social Development Canada	1,292,231		1,292,231	1,251,263		1,251,263
Other	607,612		607,612	273,046		273,046
Total	8,931,833		8,931,833	7,869,263		7,869,263
Provincial government transfers	231,363		231,363	103,492		103,492
Other						
Total	\$ <u>9,163,196</u>	\$	\$ <u>9,163,196</u>	\$ <u>7,972,755</u>	\$	\$ <u>7,972,755</u>

22. EXPENSES BY OBJECT

The following is a summary of expenses by object.

	<u>2017</u>	<u>2016</u>
Salaries and benefits	\$ 2,074,670	\$ 2,009,644
Staff development	46,536	16,122
Supplies and services	269,442	181,364
Interest and bank charges	13,403	10,216
Professional services	78,345	168,732
Rental expenditures	71,809	73,560
Fees and contract services	438,239	354,902
Other	6,462,057	5,996,023
Amortization	222,059	202,676
Total	\$ <u>9,676,560</u>	\$ <u>9,013,239</u>



QALIPU FIRST NATION SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED MARCH 31, 2017



STATEMENT OF REVENUE AND EXPENDITURES BAND SUPPORT

FOR THE YEAR ENDED MARCH 31, 2017

	Budget	2017	2016
REVENUE			
Federal Government	\$ 445,881	\$ 445,881	\$ 496,678
Indigenous and Northern Affairs Canada (NG0F)	D 445,001	103,800	551,700
Management fees Administration fees	220,597	265,871	274,556
Transfer from Election Reserve	220,337	200,071	90,000
Rent		38,917	24,235
Miscellaneous	52,779	34,684	11,603
Sales of Promotional Items	02,770	4,975	5,851
Sales of Fromotional fierris		1,010	0,001
	719,257	<u>894,128</u>	<u>1,454,623</u>
EXPENDITURES			
Indigenous and Northern Affairs Canada Funding	444.007	070.450	204.252
Wages and benefits	411,237	270,150	384,352
Honorariums and per diems	104,613	105,505	77,607
Travel and meetings	59,300	46,461	51,939 53,151
Professional fees	17,300	16,222	53,151
Office and postage	-	<u>7,543</u>	
	592,450	445,881	567,049
Other expenses			
Contribution to Qalipu Development Corporation		166,647	382,000
Reserve for election (Note: 13)	30,000	30,000	55,175
Rent	25,800	25,800	26,400
Cultural activities	17,000	17,057	10,000
Contribution to PSSS Program		13,863	
Office and postage	1,110	5,017	18,195
Telephone	13,200	9,207	13,143
Miscellaneous	4,500	8,378	4,637
Interest and bank charges	6,000	7,970	6,542
Consulting and research fees	6,000	6,226	18,570
Promotional items		4,975	6,693
Staff skills development	3,779	3,779	20
Advertising and promotion	4,000	3,578	80
Contribution to Professional and Institutional		2 200	4.040
Development	2.000	3,200	4,040 16,822
Office equipment	2,000 1,000	2,645 2,474	215
Maintenance and supplies	1,000	813	6,446
Licences and fees		376	17,596
Travel and meetings	12,418	86	7,750
Insurance Election	12,410	00	108,720
Professional fees			53,151
1 Totossional Toos			
	126,807	312,091	<u>756,175</u>
TOTAL EXPENDITURES	719,257	<u>757,972</u>	1,323,224
EXCESS OF REVENUE OVER EXPENDITURES \$	S	\$ <u>136,156</u>	\$ <u>131,399</u>

The accompanying notes and supplementary schedules are an integral part of these financial statements

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STATEMENT OF REVENUE AND EXPENDITURES ABORIGINAL CULTURAL HERITAGE PROJECT FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Provincial Government Department of Business, Tourism, Culture and Rural Development	\$8,000	\$8,000	\$ <u>22,745</u>
EXPENDITURES Consulting and research fees Office and postage Travel and meetings Wages and benefits Rent	2,600 3,300 2,100 8,000	6,937 940 123 	2,580 6,670 13,495 ————————————————————————————————————
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

QALIPU FIRST NATION STATEMENT OF REVENUE AND EXPENDITURES BAND EMPLOYEE BENEFITS FOR THE YEAR ENDED MARCH 31, 2017

	Budget	<u>2017</u>	<u>2016</u>
REVENUE Federal Government Indigenous and Northern Affairs Canada	\$ 77,133	\$ 77,096	\$ 77,096
EXPENDITURES Wages and benefits	77,133	77,096	77,096
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES ABORIGINAL FISHERIES STRATEGY FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Federal Government Department of Fisheries and Oceans	\$_440,00	<u>0</u> \$ <u>440,000</u>	\$ 200,000
Fishing licence and equipment Wages and benefits Administration fee Insurance Rent Office and postage Travel and meetings Telephone Staff skills development	225,000 168,763 20,000 6,870 5,153 5,660 5,400 2,650 500	5 168,615 0 20,000 0 7,672 5 5,745 0 5,655 0 4,684 0 2,604 0 25	157,047 20,000 6,870 5,300 2,683 3,654 4,242 204
EXCESS OF REVENUE OVER EXPENDITURES	\$	_ \$	\$

STATEMENT OF REVENUE AND EXPENDITURES REGISTRATION AND MEMBERSHIP FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	2017	<u>2016</u>
REVENUE Federal Government Indigenous and Northern Affairs Canada (NPG7)	\$ <u>171,710</u>	\$ <u>176,723</u>	\$ <u>171,128</u>
EXPENDITURES Wages and benefits Administration fee Rent Office and postage Professional fees Insurance Telephone Travel and meetings Communications	106,606 17,171 14,300 12,447 5,986 5,000 4,000 6,200	120,380 17,171 14,300 7,297 5,986 5,000 4,395 2,194	127,334 10,168 13,614 8,255 6,870 4,331 4,473 2,953
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$ <u>(6,870)</u>

STATEMENT OF REVENUE AND EXPENDITURES LANDS AND ECONOMIC DEVELOPMENT SERVICE PROGRAM FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Federal Government Indigenous and Northern Affairs Canada (NT45)	\$ <u>891,691</u>	\$ <u>891,691</u>	\$864,378
EXPENDITURES			
Wages and benefits	478,363	554,872	569,395
Administration fees	92,600	95,369	55,600
Travel and meetings	96,262	81,137	44,042
Rent	41,364	48,778	55,537
Staff skills development	24,562	32,306	9,350
Consulting and research fees	48,696	23,530	31,932
Office and postage	4,700	17,614	27,953
Professional fees	10,000	10,475	7,355
Telephone	10,050	9,496	15,109
Office equipment	8,500	6,517	18,865
Insurance		4,608	
Cultural product development	72,794	4,500	9,204
Advertising and promotion	3,800	2,489	6,723
Licences and fees			<u>13,313</u>
	891,691	<u>891,691</u>	864,378
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES ABORIGINAL ENTREPRENEURSHIP PROGRAM FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE			
Federal Government Aboriginal Affairs and Northern Development Canada (NT21)	\$	\$	\$ 61,920
EXPENDITURES Consulting fees			61,920
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES CBDC LONG RANGE FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	2017	<u>2016</u>
REVENUE CBDC Long Range	\$	\$	\$5,000
EXPENDITURES Consulting and research fees			5,000
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES NEW HORIZONS FOR SENIORS FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	2017	<u>2016</u>
REVENUE Federal Government Employment and Social Development Canada	\$ 21,143	\$ <u>19,796</u>	\$
EXPENDITURES Wages and benefits Travel and meetings Honorariums and per diems Administration fee Office and postage Advertising and promotion Office equipment Rent	5,831 5,550 4,350 2,114 398 1,000 1,000 900	5,112 4,391 3,800 2,114 1,615 953 911 900	
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES POST SECONDARY STUDENT SUPPORT FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Federal Government Indigenous and Northern Affairs			
Canada (NP5A)	\$ 4,512,184	\$ 4,512,184	\$ 4,423,710
Less repayment		-	<u>59,096</u>
	4,512,184	\$ 4,512,184	\$ 4,364,614
Prior year carry forward	48,056	34,193	
Current year revenue Contribution from Band Support	4,560,240	4,546,377 13,863	4,364,614
Client recovery revenue	3,221	3,221	11,040
EVENDITUDES	4,563,461	4,563,461	4,375,654
EXPENDITURES Post Secondary			
Skills development - Community College	00.000	470 700	404 505
Living allowances Tuition and books	92,600 536,868	179,766 436,486	121,535 <u>302,287</u>
, allien and been	629,468	616,252	423,822
Skills development - University			
Living allowances	595,831	1,016,639	1,247,962
Tuition and books	2,883,723	2,483,785	2,311,676
Administration	3,479,554	3,500,424	3,559,638
Salary and benefits	317,820	318,461	244,310
Rent	49,200	49,200	48,206
Travel and meetings	14,663	15,448	17,757
Professional fees	12,478	11,905	5,261
Telephone	10,000	11,761	10,361
Office and postage Office equipment	15,084 6,000	11,699 7,556	29,275 2,786
Licences and fees	7,596	7,596	2,700
Consulting and research fees	6,000	6,000	8,158
Salary and benefits (Other revenue)	3,221	3,221	11,040
Maintenance and supplies	2,600	2,650	4,051
Advertising	3,600	1,238	900
Staff skills development	5,000		5,776 4,313
Insurance Miscellaneous	1,177	50	
	454,439	446,785	392,194
TOTAL EXPENDITURES	4,563,461	4,563,461	4,375,654
CUMULATIVE UNEXPENDED FUNDING, end of year	\$	\$	\$
OI year	Ψ	Ť	*

The accompanying notes and supplementary schedules are an integral part of these financial statements

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Chartered Professional Accountants

STATEMENT OF REVENUE AND EXPENDITURES ABORIGINAL WELLNESS PROGRAM FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Provincial Government Women's Policy Office	\$	\$	\$7,186
EXPENDITURES Wages and benefits Travel and meetings Rent	-		5,995 805 <u>386</u>
			7,186
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES ABORIGINAL SKILLS AND EMPLOYMENT TRAINING STRATEGY CONSOLIDATED REVIEW FUNDING FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Federal Government			
Employment and Social Development Canada	\$883,643	\$866,489	\$ 849,422
EXPENDITURES Administration			
Salary and benefits	63,381	63,883	63,290
Administration fee	35,834	35,834	17,917
Travel and meetings	14,437 10,000	9,381 7,420	125
Office equipment Insurance	10,000	5,176	
Office and postage	2,107	3,810	54
Staff skills development	4,000		
Core Program Services			
Salary and benefits	106,937	113,367	106,601
Office and postage	2,754	2,929	4,442
Travel and meetings	9,701	2,316	
Agreement Holder Programs			
Skills development - Community College	232,330	257,732	356,601
Skills development - University	43,455 79,000	96,607 79,415	112,783 78,875
Summer program RCMP youth program	61,811	39,276	52,605
Wage subsidy program	53,896	37,600	14,746
Graduate incentive	62,500	29,173	21,042
Self employment assistance	30,000	25,000	13,667
Targeted training program	27,500	22,461	
Community at risk program	20,000 15,000	20,000 15,000	
Aboriginal Health program Career threads program	9,000	109	
	129 E E E		
Partnership Development Travel and meetings			5,676
Office supplies	·		998
TOTAL EXPENDITURES	883,643	866,489	849,422
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

The accompanying notes and supplementary schedules are an integral part of these financial statements

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Chartered Professional Accountants

STATEMENT OF REVENUE AND EXPENDITURES ABORIGINAL SKILLS AND EMPLOYMENT TRAINING STRATEGY EMPLOYMENT INSURANCE FUNDING FOR THE YEAR ENDED MARCH 31, 2017

	Budget	<u>2017</u>	<u>2016</u>
REVENUE Federal Government Employment and Social Development Canada	\$ <u>405,947</u>	\$ <u>405,947</u>	\$401,841
EXPENDITURES Administration Salary and benefits Professional fees Rent Travel and meetings Insurance Capacity building Telephone Office and postage Administration fee Office equipment	17,835 11,263 9,600 4,600 5,000 6,000 3,159 2,677	18,400 10,095 9,600 6,074 4,671 3,129 2,712 1,705	1,752 11,546 5,200 5,388 11,263 2,623 2,573 17,917 1,873
Core Program Services Salary and benefits Rent Telephone Office and postage Travel and meetings	17,454 13,107 6,000 1,200	19,847 13,166 4,576 71	13,377 4,724 25,193 3,200
Agreement Holder Programs Skills development - Community College Wage subsidy program Graduate incentive Self employment assistance Career Threads program Skills development - University RCMP youth program Targeted training initiatives program	114,100 49,674 24,319 30,000 5,000 10,844 2,906 5,521	96,418 51,392 44,191 20,225 18,153 13,352 2,927 (177)	88,014 61,368 30,068 5,152 17,849 3,908 49,428
Partnership Development Salary and benefits Consulting fees Rent Travel and meetings Advertising and promotions Office supplies	55,288 4,200 5,538 662	52,172 5,357 4,200 2,865 712 114	26,011 1,000 3,936 6,041 2,437
TOTAL EXPENDITURES	405,947	405,947	401,841
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

The accompanying notes and supplementary schedules are an integral part of these financial statements

STATEMENT OF REVENUE AND EXPENDITURES EMERA SOCIO-ECONOMIC AGREEMENT FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Emera	\$ 204,479	\$58,262	\$ <u>152,908</u>
EXPENDITURES Administration fee Wages and benefits Telephone Travel and meetings Office and postage Rent Licences and fees Office equipment Consulting fees Professional fees Staff skills development	39,800 134,200 3,834 4,404 7,894 9,900 447 4,000	39,800 6,088 4,902 3,384 2,141 1,500 447	24,000 66,957 4,678 13,765 547 16,434 370 21,100 4,037 520 500
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES ABORIGINAL SKILLS AND EMPLOYMENT TRAINING STRATEGY CONGRESS OF ABORIGINAL PEOPLES FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Congress of Aboriginal Peoples Consolidated Review Funding Employment Insurance Part II Funding	\$ 32,506 	\$ 30,475 9,089	\$ 49,231 16,410
	43,341	39,564	65,641
EXPENDITURES Consolidated Review Funding			
Skills development - Community College	32,506	30,475	49,228
Employment Insurance Part II Funding Skills development - Community College	10,835	9,089	16,410
	43,341	39,564	65,638
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$3

STATEMENT OF REVENUE AND EXPENDITURES PROFESSIONAL AND INSTITUTIONAL DEVELOPMENT FOR THE YEAR ENDED MARCH 31, 2017

	Budget	2017	<u>2016</u>
REVENUE Federal Government Indigenous and Northern Affairs Canada (NG1C, NG1E) Contribution from Band Support	\$ 88,800	\$ 85,600 3,200	\$ 36,358 4,040
	88,800	88,800	40,398
EXPENDITURES Office equipment Consulting fees Professional fees	88,800 	44,525 42,769 1,506 88,800	7,757 19,989 12,648 40,394
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$ <u>4</u>

STATEMENT OF REVENUE AND EXPENDITURES ADVANCED EDUCATION AND SKILLS FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	2017	<u>2016</u>
REVENUE Provincial Government Department of Advanced Education and Skills	\$ <u>149,439</u>	\$ <u>159,242</u>	\$ 36,274
EXPENDITURES	10.248	CF 240	
Wages and benefits	49,348 29,284	65,349 30,905	
Wage subsidy program Office equipment	5,146	22,096	
Rent	11,610	11,580	
Consulting fees	15,869	9,212	36,131
Travel and meetings	9,600	8,421	
Office supplies	15,082	4,883	143
Advertising and promotion	9,500	4,296	
Telephone	2,500	2,500	
Staff skills development	1,500	***************************************	
	149,439	159,242	36,274
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES ATLANTIC CANADA OPPORTUNITIES AGENCY FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Atlantic Canada Opportunities Agency	\$ <u>167,161</u>	\$ <u>167,612</u>	\$21,438
EXPENDITURES	00.500	100 700	17.000
Consulting fees	98,580 32,671	102,783 19,468	17,398
Office equipment Travel and meetings	6,958	16,418	1,581
Staff skills development	24,611	14,205	
Maintenance and supplies		11,254	
Office and postage Advertising and promotion	4,341	1,949 1,535	2,458
	<u>167,161</u>	<u>167,612</u>	21,437
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$1

STATEMENT OF REVENUE AND EXPENDITURES YOUTH INNOVATION FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Provincial Government Department of Business, Tourism, Culture and Rural Development	\$	\$	\$10,800
EXPENDITURES Travel and meetings Office and postage			10,040 760
			10,800
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES LIBRARIES AND ARCHIVES CANADA FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Federal Government Department of Canadian Heritage - Libraries and Archives Canada	\$	\$	\$ <u>46,608</u>
EXPENDITURES Wages and benefits Consulting fees Travel and meetings	:		23,557 18,667 4,384 46,608
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	<u> </u>

STATEMENT OF REVENUE AND EXPENDITURES NON INSURED HEALTH BENEFITS FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Federal Government Health Canada (SC32)	\$ <u>828,566</u>	\$704,487	\$ 267,782
EXPENDITURES Health benefit payments Wages and benefits Office equipment Rent Administration fees Travel and meetings Telephone Bookkeeping Office and postage Advertising and promotion Professional fees Staff skills development	639,784 136,467 7,000 13,000 13,171 3,967 6,560 5,200 1,544 193 1,000 680	512,705 135,798 10,076 13,000 9,079 6,691 5,429 5,200 4,189 1,320 1,000	153,429 92,238 225 8,406 5,200 5,511 2,170 5,200 284 24 1,000
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$ <u>(5,905)</u>

STATEMENT OF REVENUE AND EXPENDITURES HEALTH SERVICES INTEGRATION FUND FOR THE YEAR ENDED MARCH 31, 2017

	Budget		<u>2017</u>		<u>2016</u>
REVENUE Federal Government Health Canada (SC33)	\$ <u>72,35</u>	<u>58</u> \$_	54,282	\$	5,000
EXPENDITURES	24.20	10	20 602		
Wages and benefits Office equipment	34,20 60		28,682 7,481		
Travel and meetings	11,20		6,348		
Administration fees	4,99		4,992		
Rent	4,20	00	4,200		
Office and postage	60	00	2,579		
Proposal development		_			5,000
Advertising and promotion	5,00				
Professional fees	2,12				
Consultant fees	8,43				
Communications	1,00	<u>)0</u>		9	
	72,35	<u>58</u> _	54,282		5,000
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$_		\$	

STATEMENT OF REVENUE AND EXPENDITURES HEALTHY LIVING PROJECT FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	2017	<u>2016</u>
REVENUE Provincial Government Department of Health and Community Services	\$606	\$606	\$26,487
EXPENDITURES Office and postage Travel and meetings Consultant fees Wages and benefits	33 573	33 573	18,247 6,300 1,940
	606	606	26,487
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES EXPERIENCE QALIPU FOR THE YEAR ENDED MARCH 31, 2017

	Budget	2017	<u>2016</u>
REVENUE Provincial Government Department of Business, Tourism, Culture and Rural Development	\$ <u>56,412</u>	\$ <u>48,336</u>	\$
EXPENDITURES Consulting fees Advertising and promotion Travel and meetings Staff skills development	36,065 3,500 8,643 8,204	40,402 2,081 5,853 ————————————————————————————————————	
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES NEW PATHS FOR EDUCATION FOR THE YEAR ENDED MARCH 31, 2017

	Budget	<u>2017</u>	<u>2016</u>
REVENUE Federal Government Indigenous and Northern Affairs Canada (NP1M)	\$24,970	\$ <u>24,970</u>	\$
EXPENDITURES Travel and meetings Administration fee Consulting fees Advertising and promotion	17,200 2,270 3,000 2,500 24,970	20,597 2,270 1,700 403 24,970	
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES COMMUNITY ECONOMIC OPPORTUNITIES PROGRAM FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Federal Government Indigenous and Northern Affairs Canada (NT90)	\$24,883	\$24,883	\$
EXPENDITURES Consulting fees Travel and meetings Advertising and promotion	15,179 4,977 <u>4,727</u> <u>24,883</u>	15,179 4,977 4,727 24,883	
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES DANCER OF THE NEW DAWN PROJECT FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	2017	<u>2016</u>
REVENUE Provincial Government Women's Policy Office	\$ <u>15,179</u>	\$ <u>15,179</u>	\$
EXPENDITURES Wages and benefits Office and postage Administration fee Travel and meetings Advertising and promotion Consulting fees	10,204 2,100 1,875 500 500	10,968 2,685 1,063 463	
	15,179	15,179	
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES QALIPU NATURAL RESOURCES ECONOMIC DEVELOPMENT FOR THE YEAR ENDED MARCH 31, 2017

	<u>Budget</u>	<u>2017</u>	<u>2016</u>
REVENUE Stantec Consulting Ltd.	\$	\$876	\$
EXPENDITURES Travel and meetings		<u>876</u>	
EXCESS OF REVENUE OVER EXPENDITURES	\$	\$	\$

STATEMENT OF REVENUE AND EXPENDITURES QALIPU DEVELOPMENT CORPORATION FOR THE YEAR ENDED MARCH 31, 2017

		2017		<u>2016</u>
RENTAL INCOME	\$	316,226	\$	252,892
GOVERNMENT ASSISTANCE		43,390		27,501
	_	359,616	_	280,393
EXPENDITURES Repairs and maintenance Amortization Interest on long term debt Utilities Municipal tax Insurance Professional fees Rentals Travel Office and postage Interest and bank charges Licences and fees Advertising and promotion Management fees		119,795 88,924 48,188 44,667 30,598 10,413 7,958 3,800 1,791 1,565 1,396 428 150	_	56,672 67,112 40,325 22,180 16,729 6,059 14,973 10,800 9,172 4,232 514 1,528 1,221 29,000
	_	359,673	_	280,517
NET LOSS BEFORE INCOME TAXES		(57)		(124)
INCOME TAXES Future income tax (recovery) provision relating to the origination and reversal of temporary differences	_	(99)	_	(103)
NET LOSS FOR THE YEAR	\$_	42	\$_	(21)

STATEMENT OF REVENUE AND EXPENDITURES MI'KMAQ COMMERCIAL FISHERIES INC. FOR THE YEAR ENDED MARCH 31, 2017

		<u>2017</u>		<u>2016</u>
SALES	\$	295,384	\$	485,981
GOVERNMENT ASSISTANCE	_	91,695		105,271
	_	387,079	_	591,252
EXPENDITURES Repairs and maintenance Fuel Management fees Amortization Bait Insurance Licences and fees Travel Professional fees Telephone Office and postage Interest and bank charges Wages and benefits		133,270 50,373 48,500 40,424 38,102 17,015 11,663 8,005 3,300 1,985 668 607	_	120,425 45,407 280,000 49,236 16,853 11,720 6,076 9,379 12,546 1,446 1,946 486 1,050
	_	353,912	_	556,570
NET INCOME BEFORE INCOME TAXES		33,167		34,682
INCOME TAXES Future income tax (recovery) provision relating to the origination and reversal of temporary differences	-	(818)	_	(1,007)
NET INCOME FOR THE YEAR	\$_	33,985	\$_	35,689

STATEMENT OF REVENUE AND EXPENDITURES QALIPU MANAGEMENT SERVICES INC. FOR THE YEAR ENDED MARCH 31, 2017

	<u>2017</u>	<u>2016</u>	
SALES	\$43,124	\$60,072	
EXPENDITURES Wages and benefits Professional fees Interest and bank charges Telephone Management fees Office and postage	39,107 3,300 3,185 1,131	36,183 3,150 2,596 1,155 16,500 473	
	46,723	60,057	
NET (LOSS) INCOME FOR THE YEAR	\$(3,599)	\$ <u>15</u>	

STATEMENT OF REVENUE AND EXPENDITURES QALIPU MARINE HOLDINGS INC. FOR THE YEAR ENDED MARCH 31, 2017

		<u>2017</u>		<u>2016</u>
SALES	\$_	48,948	\$_	217,983
EXPENDITURES Management fees Professional fees Interest and bank charges		45,600 3,300 <u>91</u>	·	214,000 3,560 79
	_	48,991	_	217,639
NET (LOSS) INCOME BEFORE INCOME TAXES		(43)		344
INCOME TAXES Current	×			48
NET (LOSS) INCOME FOR THE YEAR	\$_	(43)	\$_	296

STATEMENT OF REVENUE AND EXPENDITURES QALIPU PROJECT SUPPORT SERVICES LTD. FOR THE YEAR ENDED MARCH 31, 2017

	2	<u> 2017</u>		<u>2016</u>
SALES	\$	191,302	\$_	139,019
EXPENDITURES Contracted services Management fees Professional fees Interest and bank charges		178,145 9,700 3,300 153	_	126,799 12,200
		191,298		138,999
NET (LOSS) INCOME BEFORE INCOME TAXES		4		20
INCOME TAXES Current	-			3
NET (LOSS) INCOME FOR THE YEAR	\$	4	\$_	17

QALIPU FIRST NATION ANNEX INFORMATION FOR THE YEAR ENDED MARCH 31, 2017





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REVIEW ENGAGEMENT REPORT

To the Chief, Council and Members of Qalipu First Nation

We have reviewed the Schedule of Salaries, Honoraria, Travel Expenses and Other Remuneration for Elected or Appointed Officials of Qalipu First Nation for the year ended March 31, 2017. Our review was made in accordance with Canadian generally accepted standards for review engagements and accordingly consisted primarily of enquiry, analytical procedures and discussion related to information supplied to us by the First Nation.

A review does not constitute an audit and consequently we do not express an audit opinion on this schedule.

Based on our review, nothing has come to our attention that causes us to believe that this schedule is not, in all material respects, in accordance with Canadian generally accepted accounting principles.

Corner Brook, Newfoundland and Labrador July 22, 2017

F.C

ANNEX B Schedule of Salaries, Honoraria, Travel Expenses and Other Remuneration Elected or Appointed Officials

Qalipu First Nation For the Year Ended March 31, 2017

Name of Individual	Position Title	Number of Months	Salary	Honoraria	Other Remuneration	Total	Travel Expenses 2017	Travel Expenses 2016
								\$4.004.05
Brendan Sheppard	Chief					#400 000 00	#7.054.00	\$1,804.85
Brendan Mitchell	Chief	Twelve	\$103,609.00			\$103,609.00	\$7,054.23	\$8,090.17
Kevin Barnes	Vice Chief							\$183.14
Erica Samms- Hurley	Vice Chief	Twelve		\$10,999.96		\$10,999.96	\$890.32	\$1,047.74
Joseph Bouzanne	Vice Chief	Twelve		\$10,399.96		\$10,399.96	\$3,305.94	\$4,566.47
Randy Drover	Vice Chief							\$1,693.80
Gerard Alexander	Councillor	Twelve		\$9,999.96		\$9,999.96	\$1,643.93	\$778.40
Andrew Baker	Councillor	Twelve		\$8,799.96		\$8,799.96	\$3,016.49	\$3,639.90
Bernard Bennett	Councillor	Twelve		\$7,799.96		\$7,799.96	\$932.22	\$1,183.93
Jasen Benwah	Councillor	Twelve		\$7,199.96		\$7,199.96	\$0	\$333.77
Arlene Blanchard- White	Councillor	Twelve		\$10,499.96		\$10,499.96	\$1,547.88	\$572.53
Brian Dicks	Councillor	Twelve		\$9,599.96		\$9,599.96	\$1,849.62	\$240.32
Calvin Francis	Councillor	Twelve		\$8,599.96		\$8,599.96	\$3,516.13	\$6,012.31
Laetitia MacDonald	Councillor							\$523.26
Brendan Mitchell	Councillor							\$437.96
Francis Skeard	Councillor	Twelve		\$9,199.96		\$9,199.96	\$4,657.40	\$5,338.02
Bernard White	Councillor	Twelve		\$9,799.96		\$9,799.96	\$718.36	\$684.08
Gerald White	Councillor							\$782.87
Karen White	Councillor							\$782.87
Total			\$103,609.00	\$102,899.56		\$206,508.56	\$29,132.52	\$38,696.39



The accompanying notes and supplementary schedules are an integral part of these financial statements